CASE STUDY

Fast, Reliable Futures and Options Information

Owens Commodities, Wichita, Kansas

Owens Commodities is a branch office of Schwieterman Inc., a commodity brokerage firm located in Garden City, Kansas. The firm's main focus is to guide clients—both hedgers and speculators—through the futures and options trading process. Its client base is primarily agricultural, but also includes professionals, business owners, and individuals who may speculate in the futures market as investors.

> "DTN ProphetX Commodities Edition is all-around better than any system I have used in the past."
>
> Owens Commodities

What they were up against.

Owens Commodities needed a dependable, accurate futures and options quotes solution. It also sought speed for switching between quotes, charts, and new services.

What we did to help.

Owens Commodities chose DTN ProphetX® to supply its industry-leading array of innovative productivity features, advanced analytics, and performance enhancements. The solution also provides tools that filter data, creating a strong contextual relationship between quote displays, charts, and industry news. A single click allows users at Owens Commodities to access all of the relevant information for a particular commodity or market, and the resulting information is displayed in an intuitive and flexible manner.

What the impact was.

With the solution, Owens Commodities has been able to provide faster, more reliable information to its clients. This information includes a broad and deep range of news coverage, proprietary information from the DTN award-winning newsroom, and historical data (including weekly and monthly bar charts) for analysis of price and basis trends and charting against exchange contracts or indexes.

In particular, the solution's options analytics are a favorite of Owens Commodities. They allow staff to review complex combinations of futures and options positions, including butterfly spreads, synthetic call, and put positions. They help staff stay current with delta positions and help with projecting future delta position over a range of underlying prices, days to expiration, and more. An options calculator also allows them to value options holdings under a variety of "what if" scenarios, including shifting volatilities, changes in underlying prices, and a range of days to expiration.

> "With DTN ProphetX Commodities Edition, I am able to provide my clients with faster information concerning their interests."
>
> Owens Commodities

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